

## What's holding back EUROPEAN INNOVATION?



#### PERFORMANCE

- Strong research performance not translated into innovation
- Lack of breakthrough / disruptive innovations that create new markets



#### **FUNDING & INVESTMENT**

Financing gaps "valleys of death" in Transition from lab to enterprise and scaling up for high-risk innovative start-ups



#### **ECOSYSTEM**

- Many national & local ecosystems, but fragmented at European level
- Need to include all regions and all talent (especially female)



# Who will lead the next STRATEGIC INNOVATIONS?

#### **PAST**

#### **EU & US LEAD**

Electricity, Car, Synthetic, Chemicals, Barcode, Telecoms, Airplane, Antibiotics, Sea Container, Semi-conductors, PC

#### **PRESENT**

#### **US & ASIA LEAD**

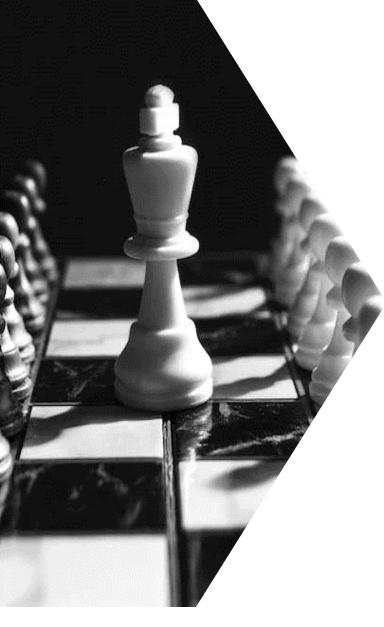
GPS, Smart phone, Internet,
Social media Artificial
Intelligence, 3D Printing,
Digital Platforms, The Cloud,
Blockchain, Internet of Things

#### **FUTURE**

#### Next Leaders?

Advanced Semiconductors
Artificial Intelligence
Quantum
Biotechnologies
Advanced Connectivity, Navigation & Digital
Advanced Sensing
Space & propulsion
Energy
Robotics & Autonomous Systems
Advanced Materials, Manufacturing & Recycling





## What makes EIC UNIQUE?



- €10 billion budget under Horizon Europe to identify, develop and scale up breakthrough technologies and disruptive innovations;
- One-stop-shop for all TRLs: early-stage research ideas to tech transfer/commercialisation to scaling finance for startups and SMEs
- Bottom up (open) and top downs (challenges) funding approach;
- Strategy steered by independent **EIC Board** involving entrepreneurs, investors, researchers etc.
- Portfolio overseen by Programme Managers to identify new and emerging opportunities and pro-active management of portfolios;
- Partnerships to enhance the European innovation ecosystem (Business Acceleration Services, Plug in from national programmes, from EIT, ERC, Seal of Excellence, etc.)
- Dedicated EIC Fund to invest in EIC selected companies, and syndicate
   and crowd in private VC

## **EIC** Board

#### **DIVERSE PERSPECTIVES OF INNOVATORS**

- Entrepreneurs, investors, researchers, innovation ecosystem, innovation experts
- Diversity of geography (17 nationalities), technologies/ sectors (Green, Health, Digital), Gender









































### **EIC Proactive Management**

- Strategic assessment and clustering of projects
- Building of portfolios based on strategic intelligence
- Portfolio management (scientific and business advice)
- IP management advice (in collaboration with the technology transfer offices)







**Orsolya Symmons** Health and Biotechnology

**Hedi Karray** 

Artificial Intelligence

**Federica Zanca** 

Medical imaging and AI in healthcare Food chain technologies, novel & sustainable food

**Isabel Obieta** 

Sustainable Semiconductors

**Stella Tkatchova** 

*Space systems & technologies* 

**Samira Nik** 

Quantum tech & electronics

**Franc Mouwen** 

Architecture engineering construction technologies

**Ivan Stefanic** 

**Paolo Bondavalli** 

Advanced materials for energy

**Carina Faber** 

Renewable energy conversion & alternative resource exploitation

EIC **PROGRAMME MANAGERS** 

Former PMs

Arzimanoglou Biotechnology &

**Enric Claverol-**Tinturé MedTech & Medical

Francesco Matteucci Materials for Energy & Environment

Pantaleo





# Programme Managers Main achievements in 2024





Challenge identification for the EIC Work
Programme and portfolio selection from calls



Proactive management of 16 Pathfinder challenge-based portfolios



Organisation of specific community building events, investor dinners for EIC beneficiaries

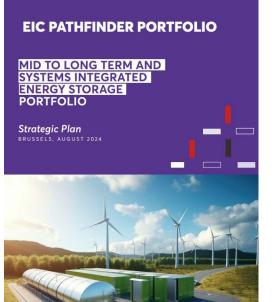


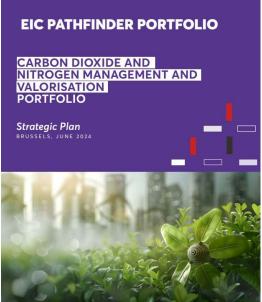
EIC Pathfinder portfolio strategic plans

Publications EIC Tech report

Scientific papers & studies







## EIC IMPACT (2024)

#### **INVESTING IN DEEP TECH STARTUPS**

- €2.5bn of investment mobilised with a leverage effect of €3 of additional investment for every € of EIC investment
- Invested alongside over 600 VCs, corporates and strategic investors, including the 25 largest VCs in Europe
- €1.2bn of total investment into EIC supported companies since 2018

#### **ADDRESSING STRATEGIC AUTONOMY**

- €850m for quantum and semiconductors
- €725m for developing or applying AI;
- €700m for energy generation and storage solutions;.
- €625m for biotechnology and biomanufacturing
- €500m for advanced materials

## SCALING START-UPS & SMES ACROSS EUROPE

- EIC companies averaging 50%
   employment growth and 55% revenue
   growth
- EIC supported startups and SMEs in 30 countries
- **70** 'centaur' valuations including six above €500 m
- **30% women led** companies supported in 2024 (female CEO/CTO/CSO).

## A PIPELINE OF BREAKTHROUGH TECHNOLOGIES AND COMPANIES

- **680** research projects
- ~50% of Transition projects from ERC
   PoC and ~ 45% from Pathfinder.
- 1350 unique innovations with >75%
   market creating or targeting emerging
   markets
- >100 startups



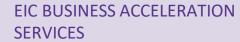


#### **EIC PRIZES**

- Women innovators
- Capital of innovation







- Mentors, coaches
- Global partners
- Innovation ecosystems
- EIC Community Platform





#### **SEAL OF EXCELLENCE**

Fast track to other funding







## EIC STEP Strategic Technologies for Europe Platform

- Co-investments up to €30 million
- O Digital, deep tech, biotech, clean tech



#### **EIC ACCELERATOR**

- For single companies
- Grants up to €2.5 million
- Equity up to €10 million
- To enter the market & scale-up (TRL 6-9)



#### EIC PRE-ACCELERATOR

- For companies from widening countries
- Grants between €300k €500k
- To boost deep-tech startup readiness



#### **EIC TRANSITION**

- For consortia & single companies
- Grants up to €2.5 million
- To develop business cases (TRL 4-6)





#### **EIC PROGRAMME MANAGERS**

- In-house leading experts
- Identifying potential challenges in emerging deep tech areas
- Pro-actively managing EIC Pathfinder, Transition and Accelerator portfolios





#### EIC PATHFINDER

- For consortia
- Grants up to €4 million
- To research technology breakthroughs (TRL 1-4)

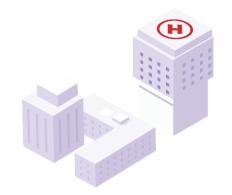




# **EIC**WHO CAN APPLY & WHAT FOR?

#### **PATHFINDER**

Consortia of at least 3
different independent legal
entities established in at least
3 different eligible countries.
Additionally, single applicants
or small consortia (2
partners) for EIC Pathfinder
Challenges only.



Grants of up to €3 million (open) or €4 million (challenges), or more if duly justified, to achieve the proof of principle and validate the scientific basis of breakthrough technology (Technology Readiness Levels 1-4)





#### **TRANSITION**

Grants of up to €2.5 million to validate and demonstrate technology in application-relevant environment (Technology Readiness Levels 4 to 5/6) and develop market readiness.





Grants for up to €2.5 million for developing your innovation (TRL 6 to 8). Investments of €0.5 up to €10 million in the form of direct equity or convertible loans for scaling up your innovation and attracting co-investors.



Single start-ups and SMEs

(including spin-outs), individuals (intending to launch a start-up/SME) and in exceptional cases small mid-caps (fewer than 499 employees)





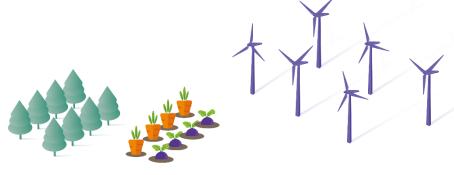




#### **EIC STEP**

EIC Strategic Technologies for Europe Platform

For scale up companies (SMEs and small mid-caps) with game-changing innovations in Europe's critical technology areas.





#### **EIC CALLS OVERVIEW 2025**









**EIC PATHFINDER** 

**EIC TRANSITION** 

**EIC ACCELERATOR** 

**EIC STEP SCALE-UP** 

#### OPEN .....

**DEADLINES** 

• 21 May 2025

• 17 September 2025

Short Applications: ContinuousFull Applications: 12 March; 1 October 2025

Applications: Continuous

INDICATIVE BUDGET

• € 142 MILLION

• € 98 MILLION

• € 384 MILLION

• € 300 MILLION

#### **CHALLENGES**

**DEADLINES/CUT-OFFS** 

29 October 2025

**INDICATIVE BUDGET** 

• € 120 MILLION

**CHALLENGES** 

- Biotech for Climate Resilient Crops and Plant-Based Biomanufacturing
- Generative-Al based Agents to Revolutionize Medical Diagnosis and Treatment of Cancer
- Towards autonomous robot collectives delivering collaborative tasks in dynamic unstructured construction environments
- Waste-to-value devices circular production of renewable fuels, chemicals and materials

- Short Applications: Continuous
- Full Applications: 12 March; 1 October 2025
- € 250 MILLION
- Acceleration of advanced materials development and upscaling along the value chain
- Biotechnology driven low emission food production systems
- GenAl4EU: Creating European Champions in Generative Al
- Innovative in-space servicing, operations, space-based robotics and technologies for resilient EU space infrastructure
- Breakthrough innovations for future mobility



# Backing visionary entrepreneurs

**EIC Pre-Accelerator pilot call 2025** 



# EIC Pre-accelerator call in 2025 Pilot Action under WIDERA Work Programme





Overall goal: Support to early-stage deep tech startups in widening countries to develop the technology, business and investment readiness from TRL 4 to TRL 6.

Call opening / closing: 12 June 2025 / 18 November 2025

**Budget: EUR 20 million** 

**Indicative number of projects: 50** 

#### **Funding targeted at:**

- actions addressing the investor and market readiness towards commercialization and deployment;
- maturation and validation of the novel technology from TRL 4 to 6.

## **EIC Pre-accelerator – context and scope**



#### **Deep tech** is technology that is:

- based on cutting-edge scientific advances and discoveries,
- characterised by the need to stay at the **technological forefront** by constant interaction with new ideas and results from the lab,
- having the potential to deliver transformative solutions,
- rooted in **cutting-edge science, technology, and engineering**, including innovation that combines advances in the physical, biological and digital spheres.

Deep-tech is distinct from 'high-tech' which tends to refer only to R&D intensity.

## **EIC Pre-accelerator – context and scope**



#### Scope:

#### Early-stage deep tech startups which:

- have high-impact innovation that could create new markets or disrupt existing ones (technology validated in the lab at least TRL 4);
- possess the necessary Intellectual Property Rights to ensure freedom to operate and adequate protection of the idea;
- have a clear vision on the intended pathway to market (milestones together with concrete and verifiable KPIs to assess progress towards the market);
- have the ambition and commitments to scale up.

## **EIC Pre-accelerator – expected outcomes**



Boost the innovation potential of early-stage deep-tech startups in widening countries by enhancing their business, investor, and technology readiness to secure funding from the EIC Accelerator or other sources.

**Increased business, investor, and technology readiness** (at least all aspects of TRL 5 completed) **of high potential deep-tech startups** in widening countries to a level where they will:

- be successful in applying and attracting the EIC Accelerator funding and/or;
- manage to secure other private investment and/or;
- attract successfully national or regional funding as alternative funding sources
   (e.g. through Seal of Excellence programmes).

## **EIC Pre-accelerator – specific conditions**



- Eligibility: mono-beneficiary projects with legal entities as SMEs established in the widening countries.
- Proposal template: Coordination and Support Action adapted to the Pre-Accelerator evaluation criteria
- Evaluation: single stage, based on the EIC Transition open criteria (first step) included in the Pre-Accelerator call text
- Form of support: grant for max 2 years
  - 70% reimbursement (lump-sum)
  - between 300K-500K EUR

### **EIC Pre-accelerator – additional features**



#### In addition:

Free access to tailored EIC Business Acceleration Services to improve investor readiness

Fast Track to the EIC Accelerator;

Seals of Excellence to be awarded, accompanied by free access to BAS.

## Support in the EIC participation



#### **EIC 2026 Work Programme online Info Days:**

- 13 November 2025 (General Info Day)
- 14 November 2025 (EIC Accelerator Challenges)
- 17 November 2025 (EIC Advanced Innovation Challenges ARPA-like)

**EIC website** with guidance documents, recordings from Info Days and FAQ: <a href="https://eic.ec.europa.eu">https://eic.ec.europa.eu</a>

#### **Additional support:**

- NCPs & Access2EIC: <a href="https://access2eic.eu/">https://access2eic.eu/</a>
- EEN2EIC: <u>https://een2eic.eu/</u>

## Thank You

FOR MORE INFORMATION,
CONTACT US:

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